

**CITY OF AUSTIN  
RECOMMENDATION FOR COUNCIL ACTION**

**VENDOR NAME: BOBCAT COMPANY, COOPER EQUIPMENT, RDO EQUIPMENT,  
FREIGHTLINER OF AUSTIN CHASTANG'S BAYOU CITY AUTOCAR, RUSH TRUCKS, LONGHORN  
INTERNATIONAL, HEIL OF TEXAS, GRANDE TRUCK CENTER, EQUIPMENT SOUTHWEST**

**SUBJECT:** Authorize award and execution of ten contracts through the Texas Local Government Purchasing Cooperative (BuyBoard) with: **BOBCAT COMPANY** for the purchase of 3 skid-steer loaders in an amount not to exceed \$178,364.20; **COOPER EQUIPMENT** for the purchase of a gooseneck trailer in an amount not to exceed \$77,329.50; **RDO EQUIPMENT** for the purchase of one track loader, one skid loader, one track loader and one backhoe in an amount not to exceed \$393,488.35, **FREIGHTLINER OF AUSTIN** for the purchase of 16 heavy-duty vehicles in an amount not to exceed \$1,794,760; **CHASTANG'S BAYOU CITY AUTOCAR** for the purchase of 11 Autocar refuse truck chassis in the amount of \$1,532,154; **RUSH TRUCKS** for the purchase of 2 UD refuse track chassis in an amount not to exceed \$185,316; **LONGHORN INTERNATIONAL** for the purchase of 1 Carne Carrier CNG refuse truck chassis in an amount not to exceed \$246,922; **HEIL OF TEXAS** for the purchase of 19 Heil refuse bodies in an amount not to exceed \$2,479,121.94; **GRANDE TRUCK CENTER** for the purchase of 2 Mack truck chassis in an amount not to exceed \$231,416 and **EQUIPMENT SOUTHWEST** for the purchase of 3 hydraulic loading arms and 2 sidewalk sweepers in an amount not to exceed \$344,837.30.

**AMOUNT & SOURCE OF FUNDING:** Funding in the amount of \$38,117 is available in the Fiscal Year 2011-2012 Capital Budget of the Austin Energy. Funding in the amount of \$122,061.72 is available in the Fiscal Year 2011-2012 Capital Budget of the Austin Water Utility. Funding in the amount of \$131,851 is available in the Fiscal Year 2011-2012 Vehicle Acquisition Fund. Funding in the amount of \$4,960,240.54 is available in the Fiscal Year 2011-2012 Capital Budget of the Austin Resource Recovery Department. Funding in the amount of \$935,143.90 is available in the Fiscal Year 2011-2012 Capital Budget of the Public Works Department. Funding in the amount of \$1,230,658.63 is available in the Fiscal Year 2011-2012 Capital Budget of the Watershed Protection Department. Funding in the amount of \$45,636.50 is available in the Fiscal Year 2011-2012 Capital Budget of the Parks and Recreation Department.

**FISCAL NOTE:** A fiscal note is attached.

**PURCHASING:** Cooperative Purchase.

**PRIOR COUNCIL ACTION:** N/A

**BOARD AND COMMISSION ACTION:** To be reviewed by the Electric Utility Commission on July 23, 2012. To be reviewed by the Water and Wastewater Commission on 08/8/12.

**MBE/WBE:** This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). This contract is a cooperative contract; therefore, it is exempted under Chapter 791 of the Texas Government Code and no goals were established for this contract.

**FOR MORE INFORMATION CONTACT:** Sydney Ceder, Senior Buyer/974-2035

---

**CITY OF AUSTIN  
RECOMMENDATION FOR COUNCIL ACTION**

**VENDOR NAME: BOBCAT COMPANY, COOPER EQUIPMENT, RDO EQUIPMENT,  
FREIGHTLINER OF AUSTIN CHASTANG'S BAYOU CITY AUTOCAR, RUSH TRUCKS, LONGHORN  
INTERNATIONAL, HEIL OF TEXAS, GRANDE TRUCK CENTER, EQUIPMENT SOUTHWEST**

This contract is for the purchase of fifteen new and forty-nine replacement pieces of heavy -duty equipment to be distributed among Austin Energy, the Austin Water Utility, the Public Works Department, the Parks and Recreation Department, the Fleet Services Department, the Austin Resource Recovery Department and the Watershed Protection Department.

The Austin Climate Protection Program team and Fleet staff have worked together to develop a vehicle and equipment purchasing process in our progress towards our citywide objective of obtaining carbon neutrality by 2020. The development of the purchasing criteria incorporates emissions impact, available technologies on the market, physical demands on the vehicle, and service application. These criteria are applied to all vehicles submitted to Fleet for purchase.

A majority of these vehicles are powered by alternative fuels. Thirty-four pieces of equipment have engines capable of burning biodiesel (B20) fuel. In line with Austin Climate Protection Program goals, B20 provides an approximate 25% reduction in greenhouse gas emissions versus using gasoline and an approximate 5% reduction versus using petro-diesel. Five pieces of equipment have engines capable of burning Compressed Natural Gas (CNG). In line with Austin Climate Protection Program goals, CNG provides an approximate 25% reduction in greenhouse gas emissions versus using gasoline and an approximate 25% reduction versus using diesel.

The equipment in this RCA has been recommended for purchase utilizing a process that involves the Fleet Officer, affected Department Directors, and Assistant City Managers (ACMs). ACM approval is required for all new additions to the City's fleet prior to any requests being made to the Purchasing Office.

Departments reviewed the list of equipment determined eligible for replacement by Fleet Services based on mileage, hours of use, and maintenance costs. From that list, priority uses were determined within the departments, and the proposed equipment was reviewed by the Fleet Service Center Manager to ensure the specified equipment is appropriate for the use.

All of the replacement equipment has met the Fleet Officer's eligibility criteria for replacement. The Fleet Service Center Managers have inspected each vehicle to be replaced, and determined that the mileage or hours of use of each piece of equipment proposed for replacement cannot be increased without risking a significant increase in repair costs and loss of productivity due to down time.

This purchase includes the following heavy-duty equipment:

Austin Energy

1 Sprinter Cargo Biodiesel – Replacement

Austin Water Utility

1 Backhoe Diesel – Replacement

Parks and Recreation

1 Skid Loader with attachments Diesel – New

**CITY OF AUSTIN  
RECOMMENDATION FOR COUNCIL ACTION**

**VENDOR NAME: BOBCAT COMPANY, COOPER EQUIPMENT, RDO EQUIPMENT,  
FREIGHTLINER OF AUSTIN CHASTANG'S BAYOU CITY AUTOCAR, RUSH TRUCKS, LONGHORN  
INTERNATIONAL, HEIL OF TEXAS, GRANDE TRUCK CENTER, EQUIPMENT SOUTHWEST**

Public Works Department

- 3 Skid Loaders B20 – New
- 1 Concrete Mixer Biodiesel – Replacement
- 1 Platform Truck Biodiesel – Replacement
- 2 Hotmix Trucks Biodiesel - Replacement
- 1 Dump Truck – Replacement

Watershed Protection Department

- 1 Excavator Trailer – New
- 1 Track Excavator Diesel – New
- 1 Track Loader Diesel – New
- 6 12-yd Dump Trucks Biodiesel – Replacement
- 1 M2-106 Chassis Biodiesel – New
- 1 Concrete Mixer Biodiesel – New

Fleet Services Department

- 2 Sprinter Cargo Biodiesel – Replacement
- 1 Sprinter 12-Passenger Biodiesel – Replacement

Austin Resource Recovery Department

- 4 Autocar refuse truck chassis CNG – Replacement
- 2 Autocar refuse truck chassis Biodiesel – New
- 3 Autocar refuse chassis Biodiesel – Replacement
- 2 Autocar deadend trucks Biodiesel – Replacement
- 1 UD deadend truck Biodiesel – Replacement
- 1 UD deadend truck Biodiesel – New
- 1 Crane Carrier refuse truck chassis CNG – Replacement
- 2 Roll-off trailers – Replacement
- 2 Trucks for roll-off carts – Replacement
- 2 Crane roll-off trucks – Replacement
- 2 Deadend trucks with rear compactor – Replacement

**CITY OF AUSTIN  
RECOMMENDATION FOR COUNCIL ACTION**

**VENDOR NAME: BOBCAT COMPANY, COOPER EQUIPMENT, RDO EQUIPMENT,  
FREIGHTLINER OF AUSTIN CHASTANG'S BAYOU CITY AUTOCAR, RUSH TRUCKS, LONGHORN  
INTERNATIONAL, HEIL OF TEXAS, GRANDE TRUCK CENTER, EQUIPMENT SOUTHWEST**

- 2 Automated Refuse truck Deisel – New
- 3 Automated Refuse Truck Diesel – Replacement
- 4 Automated Refuse truck CNG – Replacement
- 1 UD Truck chassis – Replacement
- 1 UD Truck chassis – New
- 2 Mack truck chassis Biodiesel – Replacement
- 2 Dump trucks – Replacement
- 2 Sidewalk Sweepers - Replacement

The Purchasing Office conducted an analysis to determine that all of these contracts are the best value to the City. These contracts offered the lowest prices and are able to provide equipment that fully meets the needs of the using departments.

Bobcat Company, Cooper Equipment, RDO Equipment, Freightliner of Austin, Chastang's Bayou City Autocar, Rush Trucks, Longhorn International, Heil of Texas, Grande Truck Center and Equipment Southwest are contracted through BuyBoard to supply these types of heavy-duty equipment to other public entities statewide as a result of a competitive bidding process. Utilizing the BuyBoard contracts provides for volume discount pricing as well as the earliest opportunity to place the City's equipment orders.